



To: MSA Canada, End Users
Subject: Portable Instrument Repair Policy Price Increase
Date: January 2012

Dear Valued End User:

MSA Canada has held pricing on the Portable Instrument Flat Fee Repair Program for the last two years (we did add the Altair 4X Detector to our Price List last year and removed some older units, but prices remained the same), unfortunately we are forced to re-examine our pricing due to some increased costs. The new Flat Fee Schedule is listed on page 2 of this notification and takes effect February 1, 2012.

As was the case when we originally launched this program, the Portable Instrument Repair Policy has no bearing on repairs performed by authorized RITE Repair Centres. RITE Repair Centres can establish, or maintain, their own pricing structure and policies regarding Portable Gas Detection repairs.

We respectfully request that all units sent to us for repair be accompanied with a Purchase Order, Credit Card Number or direction on how to charge for the work performed. If our examination reveals that all that is required is a Calibration then we will charge either \$ 115.00 CAD for a Multi-gas unit or \$ 60.00 CAD for a Single gas unit.

Feel free to call the MSA Edmonton Repair Centre at (888) 396-1067 or the Toronto Repair Centre at (800) 672-4678 for further details or questions.

We, the MSA Canada Repair Centres, appreciate our business partnership with your organization and look forward to continuing efforts of servicing our customers.

Sincerely,
Jim Clark

Manager Canada Repair Service NA



Canadian Portable Instrument Flat Rate Pricing Schedule (in CAD) for End-Users Revised February 1, 2012

Instrument	Repair Price	Note
Add Sensors*	\$115.00	plus price of sensors
Altair 4/4X Detector	\$325.00	
Altair 4X/5X - 10 unit charger	\$375.00	
Altair 4x/5X - 5 unit charger	\$275.00	
Altair 5 (Ver. 1.08) to add HCN*	\$325.00	plus price of sensors
Altair 5 (Ver. 1.30 & >) to add HCN*	\$180.00	plus price of sensors
Altair 5 diffusion to Altair 5 pump	\$380.00	
Altair 5 upgrade to add exotic sensor	\$180.00	plus price of sensors
Altair 5/5X add Logo*	\$115.00	only w/ coloured display
Altair 5/5X	\$325.00	
Altair 5/5x with IR sensor	\$650.00	
Altair Pro Detector	\$180.00	
Calibration Only (Single Gas)	\$60.00	
Calibration Only (Multi Gas)	\$115.00	
Explosimeter 2A	\$410.00	
Galaxy repair/adding Solenoids	\$350.00	
Galaxy to charging Galaxy	\$180.00	
Gascope	\$625.00	
Instrument Software upgrade*	\$180.00	except Solaris
Kwik Draw Pump	\$225.00	
Orion Detector	\$350.00	
Orion G	\$350.00	
Orion Plus	\$600.00	
Sirius	\$535.00	Non-datalog to Datalog
Sirius Detector	\$535.00	
Solaris Detector	\$325.00	
Solaris Detector	\$325.00	Non-datalog to Datalog
Solaris Software upgrade*	\$325.00	
Tankscope 62T	\$625.00	
Universal Pump Rebuild	\$180.00	



Portable Instruments no longer being repaired as of February 1, 2012

Instrument	Replacement Product
Gascope 53	Altair 5/5X, Altair 4X
Gasport	Altair 5/5X
Model 245/246 Oxygen Indicator	Altair, Altair Pro
Models 100/260/261/360/361	Altair 5/5X, Altair 4X
Explosimeters 2B, 3, 4 & 5	Altair 5/5X, Altair 4X
Microgard	Altair 5/5X, Altair 4X
Mini Responder Series	Altair, Altair Pro
Passport	Altair 5/5X, Altair 4X
Passport PID II	Altair 5X
Passport PID VOC	Altair 5X
Progard	Altair 5/5X, Altair 4X
Pulsar	Altair, Altair Pro
Pulsar Plus	Altair Pro
Tankscope B	Altair 5/5X, Altair 4X
TIM System	Galaxy